

## THE VALUE IN VALUATION

## ABOUT US

THE VALUATOR GROUP is a 'one stop' boutique valuation company to Individuals, Corporations & Governments operating throughout Africa & the Indian Ocean Islands through our unique Licence Concept. We offer innovative & cost-effective solutions like our 5 year Long Term Assistance Plan, as well as providing loyal, lasting business relationships backed by service excellence.

Following the continued success of THE VALUATOR GROUP's (TVG) business model, a new Licence Concept has been launched throughout South Africa and Africa/ Indian Ocean Islands. In line with the complete package of valuation services offered to interested clients, applicants can apply for a licence that effectively empowers the Licensee to manage their own business with full support, expertise and marketing campaigns managed by TVG Head Office. The licence covers all aspects of establishing, operating and promoting the valuation branch plus other value added services that compliment valuations. Applicants should ideally have past experience/contacts in the property, insurance or banking industry, although this is not essential. Valuation experience is not required.

TVG provides documented & certified valuations for:

- · Land, Buildings & Improvements
- · Plant, Equipment & Machinery
- · Fine Art, Antiques & contents including Asset Registers
- · Financials (Company & Individual Assets)
- · All Assets

In addition to valuing a full range of assets, both movable & immovable, we specialise in multiple fields including farms, game lodges & reserves, boutique hotels and B&B's, among others. Services include valuations for:

- · Insurance Cover (Estimated New Replacement Cost)
- · Current Market Values (Open Market Value)
- · Insolvencies, Liquidations & Deceased Estates
- · Mergers, Acquisitions & Partnership Dissolutions
- · Corporate Governance
- · Financing & Re-financing Loans & Leases
- · Strategic Planning & Decision Making
- · Legal Matters

Join this expanding international valuation group. Contact Gavin Commins on +27 82 900 5385 or gavin.c@thevaluator.co.za

PROFESSIONALISM • CREDIBILITY • CONFIDENTIALITY • SERVICE EXCELLENCE











# THE VALUATOR GROUP LICENCE

SECURE YOUR LICENCE AND INDEPENDENCE WITH FULL SUPPORT FROM HEAD OFFICE.

SIMPLE & COST-EFFECTIVE. ALL VALUATIONS & CERTIFICATES SIGNED OFF BY HEAD OFFICE.

THE VALUATOR GROUP offers Branch Licences with the ideal business model to succeed in this exciting and ever-growing profession, with a healthy return on investment for Licensees.

The setup is simple and requires minimal capital. Qualifying individuals join an international network as part of The Valuator Group, enjoying many benefits.

THE VALUATOR GROUP offers Licensees the opportunity to establish their own business and focus on key areas utilising their strengths, with TVG's Head Office providing all the other necessary operational, administrative and marketing services as part of the package.

#### REASONS TO SECURE A LICENCE

- · Affordable
  - Once off licence fee with small annual renewal fee
  - > Excellent returns on investment
  - > Cost-effective from an operational perspective
- · Removes risks associated with starting a new business
- · Allows individuals to focus on personal strengths & skills
- · Part of an international network
  - Synergies and network opportunities
- · Well established brand
- · Minimal administration for Licensee
  - Head Office handles the majority of the administration:
    - Quotations
    - > Co-ordinating valuation for client
    - Valuation Report & Certificate

- Invoicing
- Collection
- · Operational side co-ordinated by TVG HO
  - > Call centre (SA only) handles calls professionally
- · Excellent marketing material
- Digital, social media & marketing handled by TVG HO
- Freedom to operate your own business within a controlled environment
- · Licence with no restrictions in terms of region
  - Operate worldwide
- Professional Indemnity & General Public Liability cover by Head Office (special conditions apply)

### **IDEAL PROFILE**

- Insurance, property, banking or general business experience preferable
- · Good marketing skills

- Contacts in property, insurance industry & with high net worth clients
- · Financially secure, credit worthy & professional